## FOR IMMEDIATE RELEASE

## Oak View National Bank Announces an Increase to Income of 35.3\% in Second Quarter 2019 Earnings


#### Abstract

Warrenton, VA., July 25, 2019 --Oak View National Bank (OTC Pink: OAKV) reported net income for the quarter ended June 30, 2019 increased $35.3 \%$ to $\$ 506,002$ compared to the second quarter of 2018 and increased $27.7 \%$ to $\$ 943,809$ for the six months ended June 30, 2019 from $\$ 739,270$ for the six months ended June 30, 2018. Basic and diluted earnings per share for the second quarter of 2019 were $\$ 0.18$ compared with $\$ 0.13$ per share in the second quarter of 2018 and $\$ .33$ for the six months ended June 30,2019 compared to $\$ .26$ for the six months ended June 30, 2018.


Return on average assets (ROAA) was $.82 \%$ for the second quarter of 2019 compared to $.64 \%$ for the second quarter of 2018 and increased to $.78 \%$ for the six months ended June 30, 2019 from $.65 \%$ for the six months ended June 30, 2018.

Return on average equity (ROAE) was $8.90 \%$ for the second quarter of 2019 compared to $7.14 \%$ for the second quarter of 2018 and increased to $8.43 \%$ for the six months ended June 30, 2019 from $7.16 \%$ for the six months ended June 30, 2018.

Michael Ewing, Vice Chairman of the Board and CEO said, "The Bank continues to enjoy outstanding credit quality. During the current quarter the Bank received a significant curtailment on one of its few substandard loans which contributed to a reduction in the level of the allowance for loan and lease losses required for the loan portfolio resulting in a recovery in the current quarter of $\$ 12,682$. Increases in short term rates and local competition have driven our cost of funds higher, however, we are beginning to see some moderation of the pressure to raise deposit rates. Although the environment is challenging, we are managing our asset growth, continuing to increase revenues faster than noninterest expenses, and focusing on increasing our levels of non-interest income as we seek to improve our overall profitability."

Net interest income increased by $5.21 \%$ in the quarter ended June 30,2019 to $\$ 2.10$ million from $\$ 1.99$ million for the quarter ended June 30,2018 . The net interest margin decreased slightly to $3.61 \%$ for the quarter ended June 30, 2019 compared to $3.63 \%$ for the quarter ending June 30, 2018. The average yield on earning assets increased 19 basis points to $4.68 \%$ for the quarter ending June 30, 2019 from $4.49 \%$ for the quarter ending June 30,2018 . However, the cost of funds increased by 31 basis points to $1.40 \%$ in the second quarter of 2019 from $1.09 \%$ for second quarter of 2018. The ratio of average interest-earning assets to average interest bearing liabilities increased to $130.5 \%$ for the quarter ending June 30, 2019 from 126.8\% for the quarter ending June 30, 2018.

Loans, net of unearned interest and deferred costs, increased $3.8 \%$ to $\$ 208.6$ million at the end of the second quarter 2019 compared to $\$ 199.1$ million at June 30,2018 . The bank had two non-performing
loans as of June 30, 2019 totaling $\$ 57,690$ and for the quarter ending June 30,2019 there was a loan loss recovery of $\$ 12,682$ compared to a loan loss provision of $\$ 56,345$ for the quarter ending June 30, 2018. The allowance for loan losses was $\$ 1.81$ million or $.87 \%$ of total loans at June 30, 2019 compared to $\$ 1.84$ million or $.91 \%$ of total loans at June $30,2018$.

Total deposits ended the quarter at $\$ 200.6$ million, representing an increase of $3.7 \%$ compared to $\$ 193.4$ million at the end of the second quarter of 2018. Total bank assets ended the quarter at $\$ 250.5$ million, representing an annual growth rate of $3.9 \%$ compared to the same period last year.

Noninterest income increased by $\$ 59,023$ or $33.0 \%$ to $\$ 237,915$ for the quarter ending June 30, 2019 compared to the quarter ending June 30,2018 primarily due to higher levels of debit card fee income and fees on mortgage loans originated for the secondary market.

Noninterest expenses increased by $\$ 64,700$ or $3.9 \%$ for the quarter ending June 30,2019 , compared to the quarter ending June 30, 2018 the majority of which was attributable to higher personnel expense, higher volume driven data processing costs, higher shareholder expense and employee training expense.

Oak View National Bank is a locally owned and managed community bank offering a full range of financial services for commercial and retail customers, as well as not-for-profit entities. Oak View National Bank serves Fauquier, Culpeper and surrounding counties with offices in Warrenton, Marshall and Culpeper. Visit us at www.oakviewbank.com. Member FDIC.

## For additional information, contact Jennifer Knighting, Senior Vice President/Director of Sales \& Marketing, Oak View National Bank, at 540-825-2570.

## OAK VIEW NATIONAL BANK

## Balance Sheets

June 30, 2019 and 2018

|  | (Unaudited) |  |  |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| d due from banks | \$ 3,516,391 | \$ | 3,255,250 |
| funds sold | 7,110,000 |  | 6,095,000 |
| bearing deposits in other banks | 15,990,961 |  | 15,832,002 |
| s held to maturity, at cost | 2,649,286 |  | 2,649,949 |
| d stock, at cost | 2,039,219 |  | 1,987,450 |
| et of allowance for loan losses of \$1,805,492 and |  |  |  |
| , 421 for 2019 and 2018, respectively | 206,769,726 |  | 199,132,680 |
| s and equipment, net | 5,675,176 |  | 5,772,228 |
| dinterest receivable | 658,274 |  | 581,700 |
| vestment | 5,036,719 |  | 4,919,847 |
| dax asset | 547,590 |  | 529,200 |
| sets | 551,801 |  | 425,449 |
| Total assets | \$ 250,545,144 |  | 241,180,755 |

## Liabilities and Shareholders' Equity

## Liabilities

| Deposits: |  |  |
| :---: | :---: | :---: |
| Noninterest bearing | \$ 44,229,975 | \$ 40,369,905 |
| Savings, interest-bearing checking and money market accounts | 76,057,646 | 74,329,710 |
| Time deposits | 80,272,034 | 78,678,730 |
| Total deposits | \$ 200,559,655 | \$ 193,378,345 |
| Federal Home Loan Bank advances | 25,800,000 | 25,800,000 |
| Accrued expenses and other liabilities | 1,123,395 | 875,999 |
| Total liabilities | \$ 227,483,050 | \$ 220,054,344 |
| Commitments and Contingent Liabilities | \$ | \$ |
| Shareholders' Equity |  |  |
| Preferred stock |  |  |
| $\$ 5$ par value, authorized 2,000,000 shares, None issued and outstanding | -- | -- |
| Common stock |  |  |
| \$ 1 par value, authorized $10,000,000$ shares, $2,873,456$ shares issued and outstanding at 6-30-2019; and 6-30-2018 | \$ 2,873,456 | \$ 2,873,456 |
| Additional paid-in capital | 17,427,382 | 17,427,382 |
| Retained earnings (deficit) | 2,761,256 | 825,573 |
| Accumulated other comprehensive income | - - | -- |
| Total shareholders' equity | \$ 23,062,094 | \$ 21,126,411 |
| Total liabilities and shareholders' equity | \$ 250,545,144 | $\underline{\text { \$ 241,180,755 }}$ |


| OAK VIEW NATIONAL BANK |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Statements of Operations |  |  |  |  |  |  |  |  |  |  |
| For the Three and Six Months Ended June 30, 2019 and 2018 |  |  |  |  |  |  |  |  |  |  |
|  | Three Months ending June 30, |  |  |  | \% Change | Six Months ending June 30, |  |  |  | \% Change |
|  |  | 2019 |  | 2018 |  |  | 2019 |  | 2018 |  |
|  | (Unaudited) |  |  |  |  | (Unaudited) |  |  |  |  |
| Interest and Dividend Income |  |  |  |  |  |  |  |  |  |  |
| Interest and fees on loans | \$ | 2,544,570 |  | \$ 2,316,243 | 9.86\% |  | \$ 4,981,463 |  | \$ 4,516,990 | 10.28\% |
| Interest on held to maturity securities |  | 30,545 |  | 29,670 | 2.95\% |  | 60,175 |  | 59,326 | 1.43\% |
| Dividends on restricted stock |  | 28,879 |  | 26,736 | 8.02\% |  | 59,192 |  | 52,416 | 12.93\% |
| Interest on interest-bearing deposits in other banks |  | 92,100 |  | 72,081 | 27.77\% |  | 182,226 |  | 142,921 | 27.50\% |
| Interest on federal funds sold |  | 22,246 |  | 18,554 | 19.90\% |  | 44,867 |  | 27,966 | 60.43\% |
| Total interest and dividend income | \$ | 2,718,340 |  | \$ 2,463,284 | 10.35\% |  | 5,327,923 |  | \$ 4,799,619 | 11.01\% |
| Interest Expense |  |  |  |  |  |  |  |  |  |  |
| Interest on deposits | \$ | 493,112 |  | 359,660 | 37.10\% |  | 941,103 |  | \$ 656,282 | 43.40\% |
| Interest on Federal Home Loan Bank advances |  | 126,813 |  | 110,713 | 14.54\% |  | 244,893 |  | 189,726 | 29.08\% |
| Interest on federal funds purchased |  | 1,712.27 |  | - | 0.00\% |  | 1,712 |  | 816 | 109.83\% |
| Total interest expense | \$ | 621,637 |  | \$ 470,373 | 32.16\% |  | 1,187,708 |  | \$ 846,824 | 40.25\% |
| Net Interest Income | \$ | 2,096,703 |  | \$ 1,992,911 | 5.21\% |  | 4,140,215 |  | \$ 3,952,795 | 4.74\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Provision for Loan Losses |  | $(12,682)$ |  | 56,345 | -122.51\% |  | 3,489 |  | 133,781 | -97.39\% |
| Net interest income after provision for loan losses | \$ | 2,109,386 |  | \$ 1,936,566 | 8.92\% |  | 4,136,726 |  | \$ 3,819,014 | 8.32\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Noninterest Income |  |  |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts | \$ | 28,524 |  | \$ 27,676 | 3.06\% |  | 57,779 |  | \$ 53,364 | 8.27\% |
| Card Fee Income |  | 78,479 |  | 67,643 | 16.02\% |  | 143,281 |  | 122,231 | 17.22\% |
| Income on BOLI |  | 28,699 |  | 29,529 | -2.81\% |  | 56,923 |  | 58,771 | -3.14\% |
| Other income |  | 102,213 |  | 54,044 | 89.13\% |  | 178,386 |  | 119,311 | 49.51\% |
| Total Noninterest Income | \$ | 237,915 |  | \$ 178,892 | 32.99\% |  | 436,370 |  | \$ 353,677 | 23.38\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Noninterest Expenses |  |  |  |  |  |  |  |  |  |  |
| Salaries and employee benefits | \$ | 990,931 |  | \$ 967,824 | 2.39\% |  | 1,996,379 |  | \$ 1,965,004 | 1.60\% |
| Occupancy and equipment expense |  | 136,488 |  | 128,195 | 6.47\% |  | 271,370 |  | 257,696 | 5.31\% |
| Professional services |  | 100,490 |  | 97,563 | 3.00\% |  | 186,923 |  | 182,452 | 2.45\% |
| Data processing |  | 252,763 |  | 226,614 | 11.54\% |  | 492,019 |  | 440,002 | 11.82\% |
| Promotional and marketing |  | 51,762 |  | 70,444 | -26.52\% |  | 92,039 |  | 100,331 | -8.26\% |
| Other operating expenses |  | 174,412 |  | 151,505 | 15.12\% |  | 339,722 |  | 291,421 | 16.57\% |
| Total noninterest expenses | \$ | 1,706,845 |  | \$ 1,642,145 | 3.94\% |  | \$ 3,378,454 |  | \$ 3,236,906 | 4.37\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Net Income Before Tax | \$ | 640,456 |  | \$ 473,313 | 35.31\% |  | \$ 1,194,642 |  | \$ 935,785 | 27.66\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Income tax expense |  | 134,454 |  | 99,396 | 35.27\% |  | 250,833 |  | 196,515 | 27.64\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Net income | \$ | 506,002 |  | $\underline{\text { \$ }}$ | 35.32\% |  | \$ 943,809 | \$ 739,270 |  | 27.67\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Earnings per Share, basic and diluted | \$ | 0.18 |  | \$ 0.13 | 35.32\% |  | \$ 0.33 |  | \$ 0.26 | 27.67\% |
|  |  |  |  |  |  |  |  |  |  |  |

